

# UNITED INDUSTRIAL SERVICES, INC.

# THE UPDATE



## TIPS & TRICKS

We know this time of year is perfect for spring cleaning. We've rounded up some tips to make sure you're safe as you're *springing* into action!

1. While using strong cleaning products or dusting, consider wearing a mask or ventilating the room.
2. Never mix ammonia and bleach (or other cleaning products). Follow cleaning products' safety instructions and labels.
3. If you are moving the couch (or other heavy objects) to clean, lift with your legs and not your back.
4. Ensure smoke detectors are functioning and replace batteries if necessary.



## WELCOME

Welcome to United's Update – a quarterly newsletter meant to highlight some extra information for our customers. We want to use this space to showcase our products, feature our industries, and share a little more about us.

Happy Spring! Here's to our first newsletter in 2024. When we think of spring, we think rain and sunshine, freshness, and outside activities. While we are listening to songs about sunshine (cue The Beatles), we are planning for the wet season for many of our clients. So read on to learn more about some of the products we carry to keep production on track. Rain or shine, we are ready to *leaf* winter behind.

So, grab a spot on the porch swing and read through this update. If anything catches your attention, feel free to reach out to us. We are always happy to help!

## PRODUCT SPOTLIGHT - FLYGT PUMPS

United is a certified and authorized repair facility for Xylem/Flygt serving Virginia, Kentucky, and West Virginia. We stock over \$1 million in inventory ranging from common pumps to rare ones.

Flygt dewatering pumps have been serving the mining industry for decades. Flygt pumps are known to be robust and reliable. They can tolerate tough liquids with rock, sand, clay, sediments, and/or other abrasives. They also offer explosion-proof options, which are designed to operate safely in potentially hazardous areas.

Pictured on the right is a Flygt BS 2201 HT pump in stock at our Rich Creek location.



### ODDS AND ENDS

This portion of the newsletter celebrates what puts a *spring* in our step.

What We Are Eating:



- Pie - Happy Pi Day!
- Strawberries
- Spring Rolls

What We Are Doing:

- Wearing green on St. Patrick's Day
- Making sure our umbrella is packed in our car
- Playing pranks for April Fool's Day



What We Are Watching:

- March Madness & Spring Games
- Our gardens grow
- Our seniors graduate - **CONGRATS GRADS!**



### INDUSTRY FEATURE - COAL MINING

While this is a repeat industry feature, we wanted to highlight the coal industry again as we are heading into the wet season. *April showers bring May flowers...* and possibly flooding.

The wet season is from March through June depending on the forecast. If it rains too much, it causes flooding in and around mines, which can cause safety concerns, mine damage, and loss of production.

Luckily, here at United we stock Flygt dewatering pumps, several brands of air-operated double diaphragm pumps, and progressive cavity pump kits to keep mines up and running.

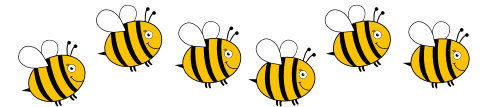
### NOTEWORTHY NEWS

Business is in full *bloom*. We are busy bees serving our customers and developing new partnerships with brands we trust. We are looking to the future and trying to add fresh perspectives to our sales force.



We are working on partnerships with two brands right now that will add value to many of our customers. One brand will be partnering with us to develop an easy way to get everything you need in one package. No guess work required!

The other brand will be providing another option for products and solutions for severe duty pumps. We are excited to partner with them for their knowledge and customer service promises.



We've also been trying to bring a freshness to our social media. If you aren't already, **follow us** on LinkedIn and Facebook for updates and information about our products and industries.



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